

NEWEX INTERNATIONAL CO., LTD

广州纽威环境优化科技有限公司

Best Quality HVAC Solution by Experts



Empowered by Smart Technologies and ideas

Quality HVAC Solution by Experts



- ▲ **NEWEX is the symbol of “NEW” and “EX”, which represent a total NEW Experience from China, for higher quality, better solution and excellent services**
- ▲ **The business of NEWEX is more like a supply chain company, as a solution provider of HVAC, to provide one-stop solution to our customer, starting from HVAC system design, product selection, supplier verification, quality control, production and shipment supervision and also after sales services.**
- ▲ **NEWEX team is young and passionate sales specialist, motivated with good services and engineering support**
- ▲ **Strategically, NEWEX is organizing itself with the image of Latin America HVAC Experts and then to the world**

N

New: Fresh and Smart solutions

NEWEX is a young but passionate team, with innovative ideas and bring our customer better and smart solutions.

E

Experience: Feel a different comfort

NEWEX was built on a 13 years HVAC experience, which bring our customer comfort and good take-care.

W

Worth: Creative value-added ideas

NEWEX business is not only buy-and-sell. We create value for our customer and we contribute our value to all processes to make demands to be perfectly matched with our solutions.

**E
X**

Excellence: Strive to be best and No.1

NEWEX value is to bring comfort, ease, even excellence to our customer and we strive to be the best partner and solution provider for HVAC, for all around the world.

Empowered by Smart Technologies and ideas

The founder of NEWEX and the story

General Manager--Gavin Yang

Gavin was born in the year 1986. After graduated from Guangdong University of Foreign Studies in 2008, he joined Midea Commercial AC team as a sales manager for south American and Argentina market, during which period, Gavin dedicated himself in learning VRF technology and customer relationship development, and spent 6 months in R&D apartment with PHD engineers to develop NA products.

In 2009 , Gavin joined Galanz Air conditioner team. As one of the pioneer for Galanz CAC, he helped build the good sales channel in Latin America. In the year 2012, Gavin founded NEWEX in Hongkong and set up office in Guangzhou in 2014, aiming to make a totally different solution of HVAC to customer all around the world.

Now NEWEX has a young and passionate team, with ambition, with passion, with skills, with engineering knowledge and dedicated services. It is growing to be a professional one-stop HVAC/R products, parts and supplies solution provider.



Guangdong University of Foreign Studies

Bachelor's degree, English(International Business Management)

2004 年 - 2008 年



Sergio Hinojosa

Co-Founder at QoSoftware,
Np Pneumatics & Hydraulics
Automation

Gavin has a deep and excellent knowledge of the products and it's market. His quality service is absolutely one of his keys great successful. I will look forward to work again with Gavin.



Exequiel Roldan

Site Procurement Associate
- Turnaround SPOC at
ExxonMobil Baton Rouge
Refinery

Gavin is a young professional with a lot of potential. Gavin is also a really nice person, and it's worthy to know him beyond businesses. He is very servicial and he is really committed on fulfilling his clients' needs. I worked with him back in 2009, and I'm very proud of the results of that project.



The young and passionate team NEWEX



Professional



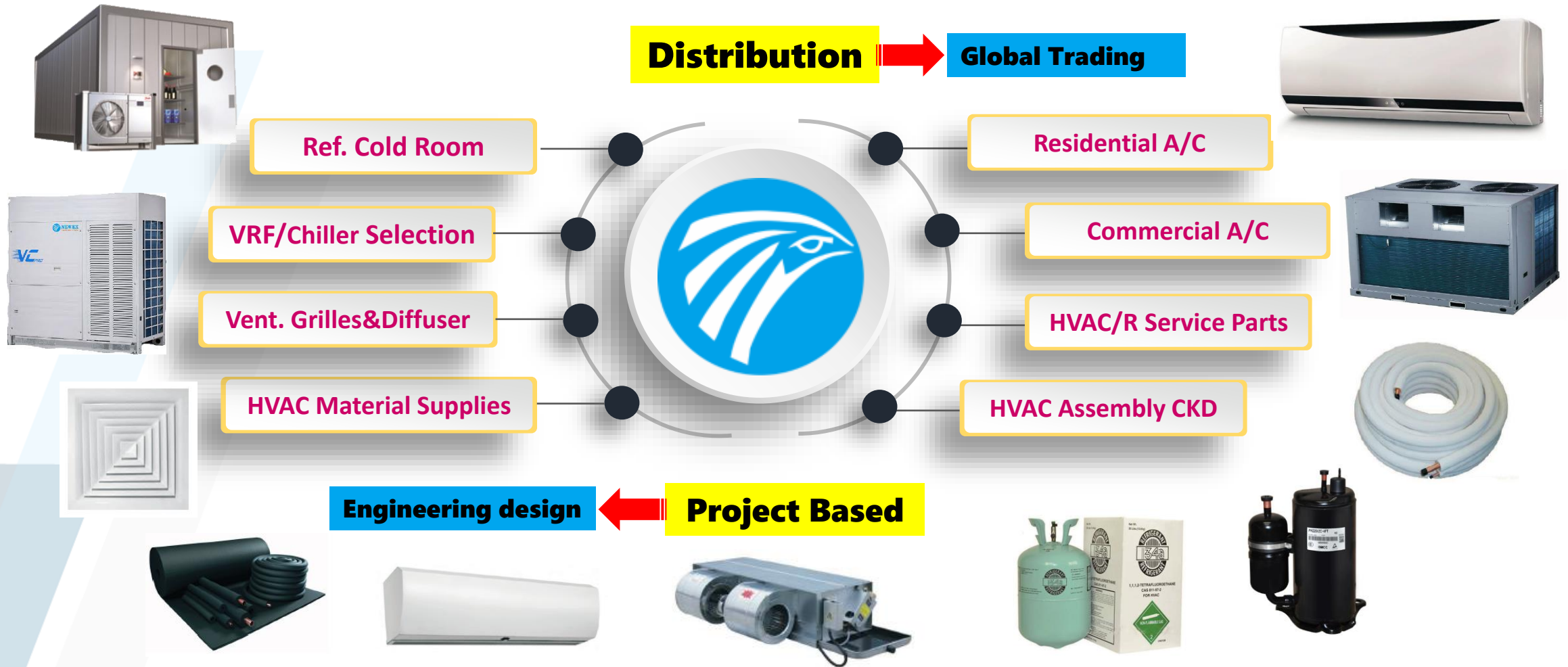
Devoted



Dedicated

Empowered by Smart Technologies and ideas

NEWEX Product Line Up Chart



NEWEX Air Conditioning Products



EFFICIENCY SOLUTION

9k-36k, up to SEER 26

ETL LISTED US Intertek
AHRI CERTIFIED™ www.ahridirectory.org

> SEER 10

> SEER 18

LCAC. Splits

Air Handler

www.newexintl.com EXPERTS CREATE QUALITY SOLUTION

PROJECT SOLUTION

VRF

Rooftop

LARGE Split

Chiller

Water Solution

Air Solution

Control Solution

Thermostat

Valve

Indoor Air Quality

FAN Coil Units

HEPA Units

www.newexintl.com EXPERTS CREATE QUALITY SOLUTION

Empowered by Smart Technologies and ideas

NEWEX Air Conditioning Products

Residential



Commercial

| | Pictures | Series | Btu/h | | | | | | |
|--|----------|--------------------|-------|-----|-----|-----|-----|-----|--------|
| | | Four Way Cassette | 12K | 18K | 24K | 36K | 48K | 60K | Page 1 |
| | | Floor Ceiling | 12K | 18K | 24K | 36K | 48K | 60K | Page 1 |
| | | Low Static Duct | 12K | 18K | 24K | 36K | 48K | | Page 1 |
| | | Medium Static Duct | | 18K | 24K | 36K | 48K | 60K | Page 1 |

NEWEX Air Conditioning Products



Rooftop (3 tons to 50 tons)



Large Split (6TR to 30TR)



Air Handler (3-5 tons)



Air Cooled Chiller



Air Cooled Screw Chiller



Centrifugal Chiller



Water Cooled Chiller



VRV/VRF System

NEWEX Air Conditioning Products



Water Cooled Packaged



Air Handling Unit



Modular Air Handling



Modular Air Handling



Air Cooled Mini Chiller



Floor Heating Unit



Water Sourced Packaged



Rooftop Refresh Unit

NEWEX Air Conditioning Products

Chilled Water Fan Coils (Hydronic Fan Coil)

| | | | | |
|-----------------------------------------------------------------------------------|------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|
|  |  |  |  |  |
| 1-way cassette | 4-way cassette(E style) | 4-way cassette(K style) | 8-way cassette | Wall mounted |
|  |  |  |  |  |
| Ceiling&floor | High static pressure | Ceiling conceal ducted | Univesal | Floor standing |



NEWEX Air Conditioning Products



Air Cooler



Condenser



Cold Storage



Condensing Unit



Air Cooler



Condenser



Water Cooled Unit



Condensing Unit

NEWEX Parts and Supplies



SERVICE SOLUTION



NEWEX
Experience New

HVAC/R PARTS AND SUPPLIES

WWW.NEOTECO.COM

A DIVISION OF NEWEX INTERNATIONAL

NEOTECO
NEW ECO TECHNOLOGY THAT INNOVATES



www.newexintl.com

EXPERTS CREATE QUALITY SOLUTION



PROJECT MATERIALS



NEWEX
Experience New

Ventilation



Grilles, Diffusers, Dampers, Adaptors, Access Door, Valves, etc

Controls and Accessories



Energy Balancing
Valve

Flow Balancing
Valve

Globe
Valve

Zone
Valve

Thermostatic
Radiator Valve

Damper
Actuator

Mechanical
Thermostat

Digital
Thermostat

Water Flow
Switch



www.newexintl.com

EXPERTS CREATE QUALITY SOLUTION

Empowered by Smart Technologies and ideas

NEWEX Parts and Supplies

SCROLL COMPRESSORS

Copeland®

HITACHI

Danfoss

SANYO



| | |
|-------------|-----------------------------------------------|
| Capacity | From 2ton-25ton |
| Voltage | 220V/60Hz; 380V/60Hz, 220V/50Hz, 380V/50Hz |
| Refrigerant | R22 & R410A |

Note: Please send us your required models for prices or contact our sales for more information

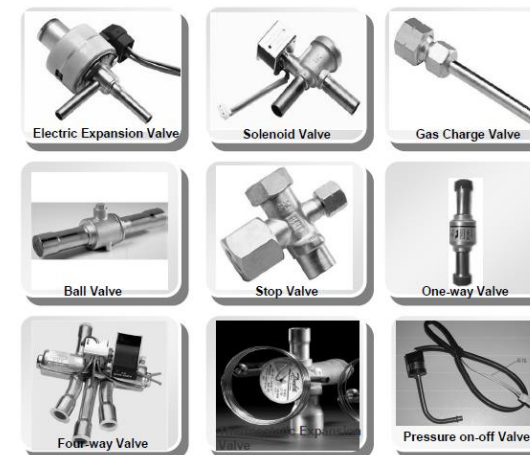
MOTORS



| | |
|----------------------------------|--------------------------------------------------------------------------------------------|
| Motors for Air-Conditioners | For indoor, outdoor units etc |
| Motors for Other Home Appliances | For toasters For water heaters For juicers For dehumidifiers For air purifiers |

Note: Brand: Welling and others

VALVES



COPPER

DESCRIPTION

Pancake Coils
Straight Tube
LWC for ACR (plain)
Insulated Pair Coil
Copper Fittings



Note: Please send us your required specification like OD*Length*Thickness for prices or contact our sales for more information

GRILLES & DIFFUSER



- Air Diffuser
- Air Grille & Register
- Liner & Linear Slot
- Damper
- Duct Fittings

REFRIGERANT

R410A

R407

R22

R404

R134A

R32



Packing: Disposable cylinder
25lb/11.3kg; 50lb/22.7kg
Recyclable cylinder Recyclable
cylinder 400L, 800L, 926L; ISO-
Tank.

NEWEX Parts and Supplies

INSULATION MATERIALS



Armaflex Insulation



Fiberglass Wool



Pre-insulated Air Duct Panel



Aluminum Foil Tape

INSTALLATION & HVAC SUPPLIES



Connecting pipe



A/C brackets



A/C brackets

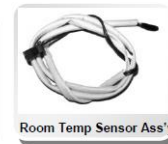


A/C ducts

ACCESSORIES



Capacitor



Room Temp Sensor Ass'y



Discharge Temp Sensor Ass'y



Transformer



Water Flow Switch



Drain Pump



Axial Flow Fan



Centrifugal Fan



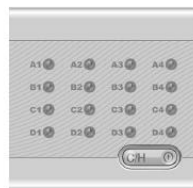
CONTROLLERS



Remote Controllers



Wire Controllers



Central Controllers



PCBs



NEWEX Parts and Supplies



Empowered by Smart Technologies and ideas

To be the leading HVAC solution provider from China



NEWEX Verified Supply Partners



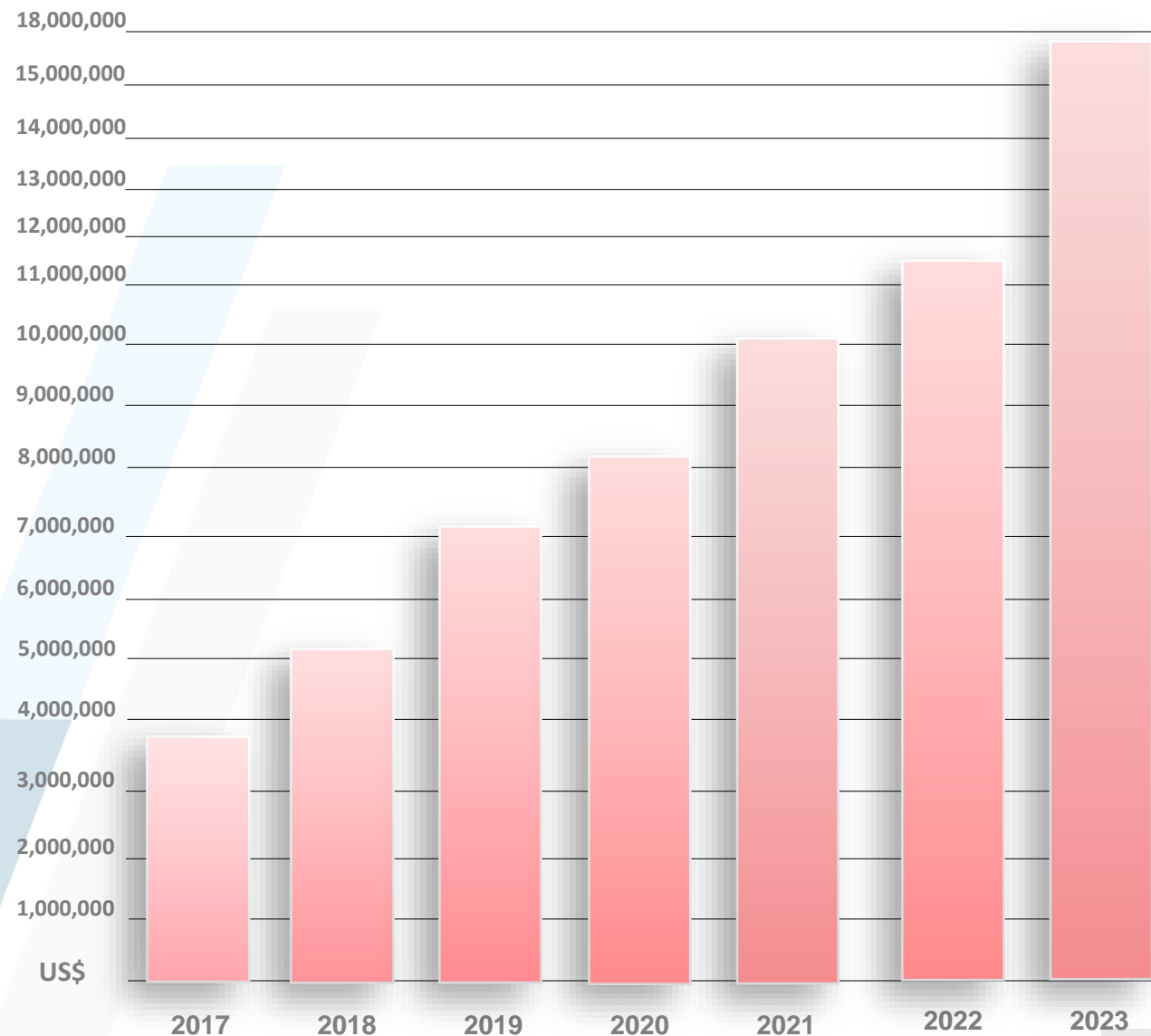
Stay in one heart, offer best quality product to the world



Empowered by Smart Technologies and ideas

NEWEX Sales Performance Data




Turnover(2017-2023)



Annual Sales

NEWEX's sales have grown on average at least 35% annually over the past five years. The total sales in the five year is up to

US\$ 30,000,000

-  Rapid Growth each year
-  Diversify supply chain
-  Latin America Sales up to 85%

Empowered by Smart Technologies and ideas

NEWEX Featured Products(Patent design)

NVU-MINI-MAN-002

NEXAir
Fresh Air has never been so Easy!



UVC
Mini Kits
The Most Effective
Disinfection For
MINI-SPLITS

UVC Bacterial Disinfection For MINI-SPLITS
Mini Kits

Benefits:

- Prevent mold and bacteria growth
- Ensure a clean mini split system
- Extend life of a mini split system
- Improve indoor air quality
- Reduce maintenance cost

Prevents bio-growth & related odors on fan, coil and other interior surfaces!

Features:

- Super compact / High Intensity
- Easy fit with simple installation
- 85-265 VAC wide range power supply
- Cut-to-length LED strip design
- Water resistance / Heat dissipation
- Advanced deep UVC LED Technology
- Beautiful and Elegant gift box design
- Designed to fit major brands
- For Wall Mount, Floor Ceiling & Cassette

Differential Models:

- ☐ NVU-92M (60cm)
- ☐ NVU-84M (60cm)
- ☐ NVU-96M (100cm)
- ☐ NVU-96M (120cm)

UVC Tech

UVC Bacterial Disinfection For MINI-SPLITS
Mini Kits

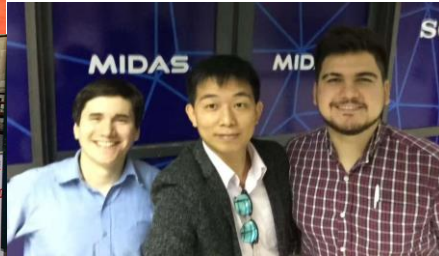
Specifications:

- Input: AC 85-265V 50/60Hz
- Output: DC 12V 24W(8W)
- BF > 0.5, Tc < 80 °C
- Voltage: 12V
- Length: 60/80/100/120cm
- UVC(275nm)-UVA(405nm)

NEWEX Global Visit and Absence



NEWEX built strong sales network and customer relationship



Empowered by Smart Technologies and ideas

NEWEX Overseas Projects in Latin America



Hide Away Blue Apartment(Grenada)

Free Match Multi Split System



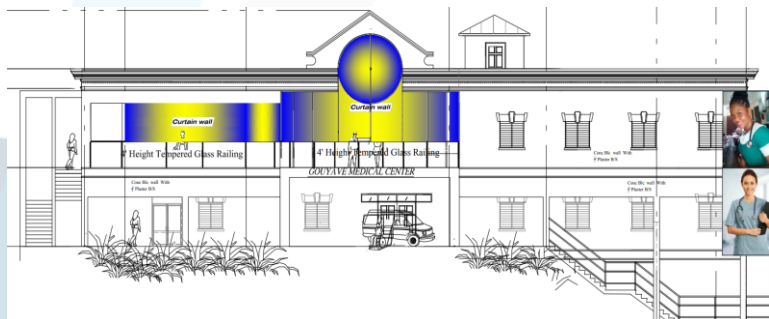
Government Building(Paraguay)

VRF & Ventilation Grilles/Diffuser



Hospital David(Panama)

Ventilation & HEPA Filter



Guoyave Medical Center(Grenada)

DC Inverter VRF System



Phoenix Industrial Park(Trinidad)

VRF & Ventilation Grilles/Diffuser



Hartman University Town and Resort)

VRF & All HVAC Building Material

NEWEX Core Competence List

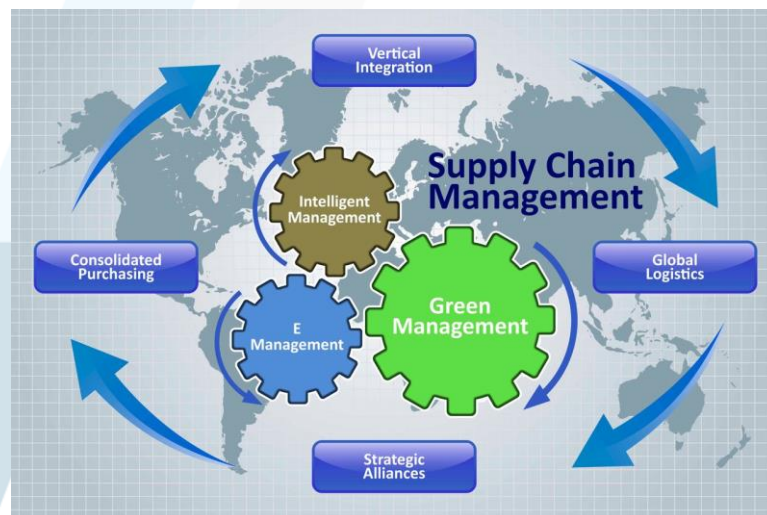
NEWEX is a technical-base, HVAC supply chain and solution provider



Pre-Sales Technical Training



On Site Technical support



After-Sales Trouble Shooting



Sincere Professional Advice

Empowered by Smart Technologies and ideas

NEWEX Project Participation



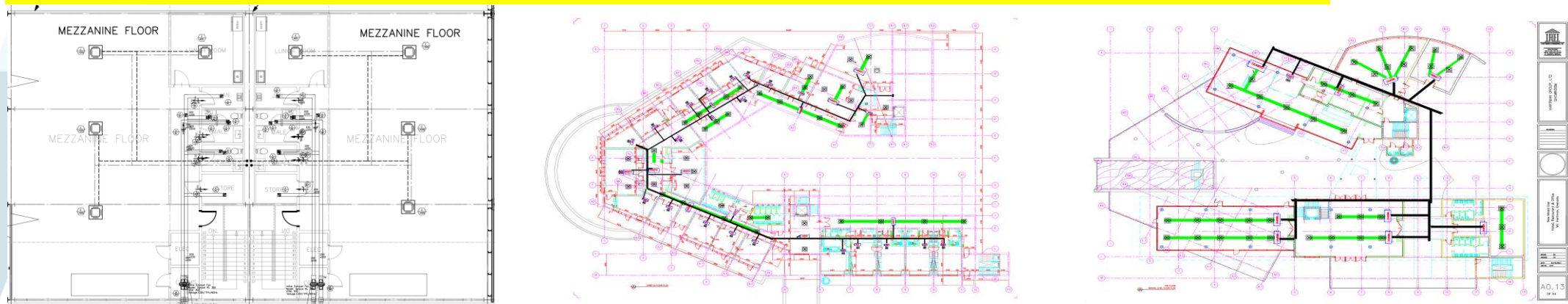
NEWEX VRF selection Software----We can design, select and recommend the best solution

The image displays three screenshots of the MSS-VRF (V6) 5.01 software interface. The first screenshot shows the main menu with options like "New Project" and "Open a Project". The second screenshot shows a piping diagram for a VRF system with various indoor and outdoor units connected. The third screenshot shows the "Controller Selection" table, which lists system details and equipment quantities.

| Group | Control No. | System Name | IDU No. | IDU Type | IDU Model | GC Qty | GC Qty | WDC Qty | ASBY Qty |
|-------|-------------|-------------|---------|----------|-----------|--------|--------|---------|----------|
| GC-1 | Syst... | M... | MD... | 0 | R... | 0 | 0 | 0 | 0 |
| GC-2 | Syst... | G... | MD... | 0 | R... | 0 | 0 | 0 | 0 |
| GC-3 | Syst... | G... | MD... | 0 | R... | 0 | 0 | 0 | 0 |
| GC-4 | Syst... | G... | MD... | 0 | R... | 0 | 0 | 0 | 0 |
| GC-5 | Syst... | L... | MD... | 0 | R... | 0 | 0 | 0 | 0 |
| GC-6 | Syst... | M... | MD... | 0 | R... | 0 | 0 | 0 | 0 |
| GC-7 | Syst... | M... | MD... | 0 | R... | 0 | 0 | 0 | 0 |
| GC-8 | Syst... | L... | MD... | 0 | R... | 0 | 0 | 0 | 0 |

Note: the full functions can be available only when the system is composed of V6 outdoor units, 2nd generation of indoor units and 2nd generation of controllers. Otherwise, some functions of the

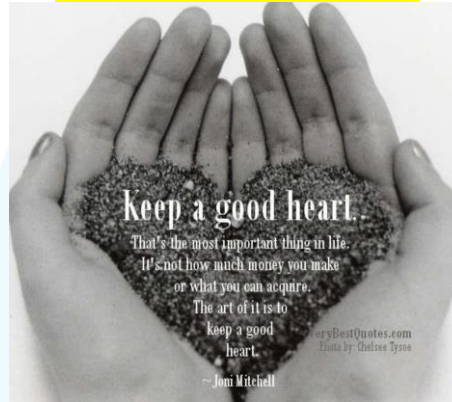
NEWEX Engineering Design----We develop, design HVAC system with drawing and footprint



Empowered by Smart Technologies and ideas

NEWEX's Valve with Our Customer

A Good Heart



A Strong Partnership



Mutual Benefit



Same Goal



Believe in each



A strong and intelligent Supply Chain can make everything!



Product Sourcing



Consolidated Shipment



International Logistic

The reason to be with NEWEX



Professional

Reliable

Trustable



Very-Helpful

Hard-Working

Cost-Saving

Good Heart



Empowered by Smart Technologies and ideas

NEWEX, YOUR RELIABLE HAVC PARTNER



Discover Your Good with NEWEX. Let's Unite As One!



HVAC/R PARTS

A RECOGNIZED QUALITY FOR SERVICES



Ventilation



Grilles, Diffusers, Dampers, Adaptors, Access Door, Valves, etc

Empowered by Smart Technologies and ideas

NEWEX, YOUR RELIABLE HAVC PARTNER



Contact Us

NEWEX INTERNATIONAL CO.,LTD



Room 508,5F,Innovation Center,Hengda Industrial Park,3rd Bigui Road,Luopu Street, Panyu District, Guangzhou, China, 511431



+86 13928822021 (Justin Liang)



www.newexintl.com / www.philexi.com



justin.liang@newexintl.com / justin@philexi.com



Empowered by Smart Technologies and ideas